

Patient-Focused Solutions...



Bottom Line Results

The Enterprise Ventures Corporation (EVC) Healthcare Management Consulting Team is committed to our clients' success, measured through clinical outcomes and in bottom line improvements.

Proven Results

Inpatient Units

- 300% increase in patients discharged by noon
- Length of stay decreases eliminated nearly 3,000 inpatient days, with corresponding cost avoidance
- 40% reduction in variance days (days at risk for non-payment)
- HCAHPS improvement in 8 of 10 indicators
- Sepsis cases down 14%; mortality down 9%
- 35% decrease in CAUTIs
- Reduction in VTEs to fewer than 1 per month

Emergency Departments

- 57% decrease in bed turnaround time
- Improved flow through optimized discharges; 6-7 more beds available by 11:00 AM daily

Clinical Settings

- 40,000 hours of lab rework eliminated
- Conversion of sick visits to well checks yielding \$200K in annual revenue increases

Birthing Centers

- 10% improvement in C-Section rates
- 41% improvement in on-time OR starts
- 33 minute reduction in discharge delays

Simply put: Improved efficiencies, reduced errors and waste, and increased revenues and profits contribute to critical bottom line improvements for all healthcare organizations.



Enterprise Ventures Corporation

An Affiliate of Concurrent Technologies Corporation

Why EVC?

Extensive Experience and Expertise

- *Project management team with 25+ years in healthcare and process engineering*
- *Data expertise to provide operational truth that goes beyond anecdotal evidence and perceptions of performance*

Flexible Approach to Meet Operational Objectives, Timelines, and Budget

- *Up-front project prioritization followed by selection and planning, including agreement on objectives and measures of success*
- *Project staffing to optimize resource usage and execution*
- *Scope of effort aligned with organizational needs*

Proven, Disciplined Approach to Process Improvement and Change Management

- *Regular project team meetings and reports*
- *Project oversight via a steering committee*
- *Sustainability plans for monitoring and control*

Clinical Focus for Project Execution

- *Concerted drive toward quality of patient care and efficient healthcare delivery*
- *Involvement of front-line staff to gain buy-in and establish ownership for performance improvement*

Guaranteed Results

- *You will realize revenue increase or cost savings in the first year of implementation at least equal to our fee, or we will refund you the difference!*

Net Result:

Guaranteed Cost Savings at No Risk!

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