



# Patient-Focused Solutions... Bottom Line Results

**The Enterprise Ventures Corporation (EVC) Healthcare Management Consulting Team is committed to our clients' success, measured through clinical outcomes and in bottom line improvements.**

## Proven Results

### Inpatient Units

- 300% increase in patients discharged by noon
- Length of stay decreases eliminated nearly 3,000 inpatient days, with corresponding cost avoidance
- 40% reduction in variance days (days at risk for non-payment)
- HCAHPS improvement in 8 of 10 indicators
- Sepsis cases down 14%; mortality down 9%
- 35% decrease in CAUTIs
- Reduction in VTEs to fewer than 1 per month

### Emergency Departments

- 57% decrease in bed turnaround time
- Improved flow through optimized discharges; 6-7 more beds available by 11:00 AM daily

### Clinical Settings

- 40,000 hours of lab rework eliminated
- Conversion of sick visits to well checks yielding \$200K in annual revenue increases

### Birthing Centers

- 10% improvement in C-Section rates
- 41% improvement in on-time OR starts
- 33 minute reduction in discharge delays

**Simply put: Improved efficiencies, reduced errors and waste, and increased revenues and profits contribute to critical bottom line improvements for all healthcare organizations.**



## Why EVC?

### Extensive Experience and Expertise

- Project management team with 25+ years in healthcare and process engineering
- Data expertise to provide operational truth that goes beyond anecdotal evidence and perceptions of performance

### Flexible Approach to Meet Operational Objectives, Timelines, and Budget

- Up-front project prioritization followed by selection and planning, including agreement on objectives and measures of success
- Project staffing to optimize resource usage and execution
- Scope of effort aligned with organizational needs

### Proven, Disciplined Approach to Process Improvement and Change Management

- Regular project team meetings and reports
- Project oversight via a steering committee
- Sustainability plans for monitoring and control

### Clinical Focus for Project Execution

- Concerted drive toward quality of patient care and efficient healthcare delivery
- Involvement of front-line staff to gain buy-in and establish ownership for performance improvement

### Guaranteed Results

- You will realize revenue increase or cost savings in the first year of implementation at least equal to our fee, or we will refund you the difference!

**Net Result: Guaranteed Cost Savings at No Risk!**

### Contact Us Today!

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